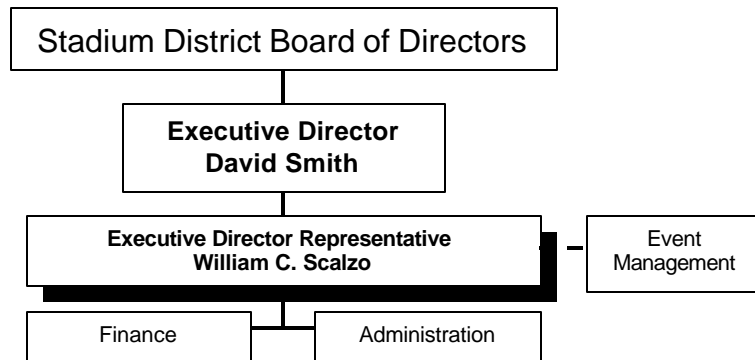




STADIUM DISTRICT - CACTUS LEAGUE



MISSION

The mission of the Maricopa County Stadium District is to provide fiscal resources for Cactus League Facilities and asset management of BankOne Ballpark for the community and visitors to Maricopa County so they can attend Cactus League spring training, Major League Baseball games, and other entertainment events in state-of-the-art, well maintained facilities.

GOALS

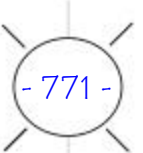
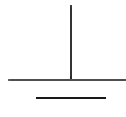
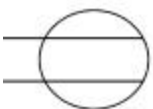
- ↔ The District will increase financial reserves beginning in FY 2003 by \$2M per year for new Cactus League facilities and existing facility renovation.
- ↔ The District will increase revenue from the use of BankOne Ballpark for non-baseball activities by 10% per fiscal year.
- ↔ The District will reduce staff turnover to less than 25% per year and increase staff's operational and historical knowledge.
- ↔ The District will increase County Employee and Public participation by 5% in programs and events offered by the Stadium District.
- ↔ To ensure the future financial stability of the Stadium District and BankOne Ballpark, the District will increase entrepreneurial revenue by one new source per year.

ISSUES

- ↔ Increased usage of Bank One Ballpark will result in increased revenue to the District.
- ↔ Turnover rate of staff could result in lack of historical knowledge and lessen the effectiveness of operations.
- ↔ A lack of surcharge revenue will prevent new teams from joining the Cactus League and future renovations of existing facilities.
- ↔ Restructuring the District could result in lack of oversight of a County asset and lack of protection of the taxpayers' interest.
- ↔ If the Team ownership was changed, or severe financial constraints occurred, the District could have potential loss of revenue and may need to renegotiate key contracts.

PERFORMANCE MEASURES

Performance Measures	FY 99 Actual	FY 00 Actual	FY 01 Actual	FY 02 Projected
Fund up to \$10,000 annually to AZ Dept. of Commerce effort to enhance and promote baseball spring training in Maricopa County & Arizona.	\$10,000.00	N/A	N/A	\$10,000.00
Issue all quarterly reports and debt service payments on time and with full audit compliance.	100%	100%	100%	100%
Manage Cactus League budget with full audit compliance.	100%	100%	100%	100%



MANDATE CONSOLIDATED FINANCIAL DATA

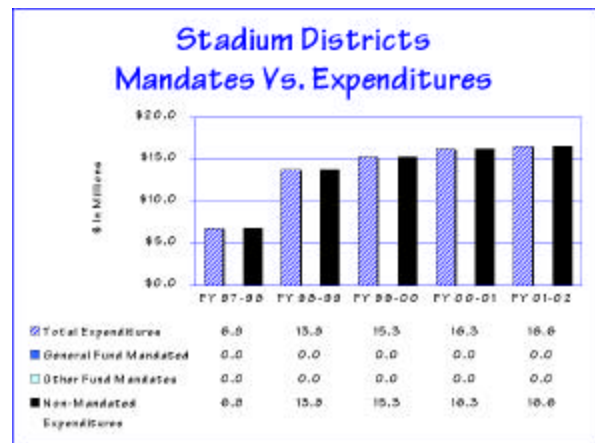
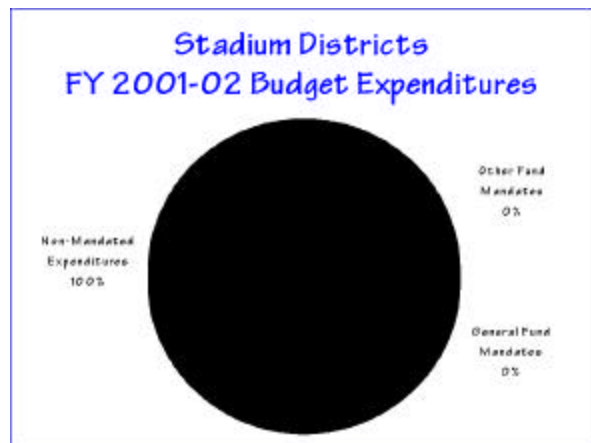
Total Department Expenditures	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ 29,850,761	\$ -	\$ 29,850,761
FY 1997-98 Actuals	\$ 6,763,061	\$ -	\$ 6,763,061
FY 1998-99 Actuals	\$ 13,791,563	\$ -	\$ 13,791,563
FY 1999-00 Actuals	\$ 8,547,130	\$ 6,788,947	\$ 15,336,077
FY 2000-01 Estimate	\$ 8,617,468	\$ 7,667,372	\$ 16,284,840
FY 2001-02 Adopted Budget	\$ 8,889,457	\$ 7,712,410	\$ 16,601,867

Total Non-Mandated Expenditures	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ 29,850,761	\$ -	\$ 29,850,761
FY 1997-98 Actuals	\$ 6,763,061	\$ -	\$ 6,763,061
FY 1998-99 Actuals	\$ 13,791,563	\$ -	\$ 13,791,563
FY 1999-00 Actuals	\$ 8,547,130	\$ 6,788,947	\$ 15,336,077
FY 2000-01 Estimate	\$ 8,617,468	\$ 7,667,372	\$ 16,284,840
FY 2001-02 Adopted Budget	\$ 8,889,457	\$ 7,712,410	\$ 16,601,867

Stadium District	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ 29,850,761	\$ -	\$ 29,850,761
FY 1997-98 Actuals	\$ 6,763,061	\$ -	\$ 6,763,061
FY 1998-99 Actuals	\$ 5,420,306	\$ -	\$ 5,420,306
FY 1999-00 Actuals	\$ 5,535,496	\$ 5,493,194	\$ 11,028,690
FY 2000-01 Estimate	\$ 5,752,093	\$ 5,685,822	\$ 11,437,915
FY 2001-02 Adopted Budget	\$ 5,819,282	\$ 5,709,410	\$ 11,528,692

Stadium District Major League Baseball	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ -	\$ -	\$ -
FY 1997-98 Actuals	\$ -	\$ -	\$ -
FY 1998-99 Actuals	\$ 8,371,257	\$ -	\$ 8,371,257
FY 1999-00 Actuals	\$ 3,011,634	\$ 1,295,753	\$ 4,307,387
FY 2000-01 Estimate	\$ 2,865,375	\$ 1,981,550	\$ 4,846,925
FY 2001-02 Adopted Budget	\$ 3,070,175	\$ 2,003,000	\$ 5,073,175

NOTE: Mandate financials do not include appropriated beginning fund balance, debt service, or eliminations.



DEPARTMENTAL SUMMARY BY FUND TYPE & CATEGORY - ADOPTED

STADIUM DISTRICT
Department 68

FUND TYPE	Personal Services	Supplies & Services	Capital Outlay	Total Expenses	Total Revenue
SPECIAL REVENUE	18,428	5,796,854	4,000	5,819,282	5,930,000
DEBT SERVICE	-	-	5,709,410	5,709,410	5,709,410
SUB-TOTAL	\$ 18,428	\$ 5,796,854	\$ 5,713,410	\$ 11,528,692	\$ 11,639,410
TOTAL FUNDS	\$ 18,428	\$ 5,796,854	\$ 5,713,410	\$ 11,528,692	\$ 11,639,410

EXPENDITURES AND REVENUES BY DEPARTMENT/OBJECT

STADIUM DISTRICT
Department 68

	FY 00-01 Final Adopted	FY 00-01 Revised	FY 00-01 Projected	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
Beginning Fund Balance	\$ 3,084,858	\$ 3,084,858	\$ 3,885,078	\$ 4,131,314	\$ 4,132,985	\$ 1,048,127	34%
REVENUE							
606 SALES TAXES	5,551,425	5,551,425	5,800,000	5,730,000	5,730,000	178,575	3%
645 INTEREST EARNINGS	-	-	39,650	200,000	200,000	200,000	
650 MISCELLANEOUS REVENUE	75,000	75,000	160,350	-	-	(75,000)	-100%
680 TRANSFERS IN	5,402,219	5,685,822	5,685,822	5,709,410	5,709,410	23,588	0%
Sub Total	\$ 11,028,644	\$ 11,312,247	\$ 11,685,822	\$ 11,639,410	\$ 11,639,410	\$ 327,163	3%
Total Resources	\$ 14,113,502	\$ 14,397,105	\$ 15,570,900	\$ 15,770,724	\$ 15,772,395	\$ 1,375,290	10%
EXPENDITURES							
PERSONAL SERVICES							
701 REGULAR PAY	\$ -	\$ -	\$ (424)	\$ -	\$ -	\$ -	
750 FRINGE BENEFITS	-	-	(44)	-	-	-	
796 PERSONAL SERVICES ALLOC.-IN	36,205	36,205	15,000	18,428	18,428	17,777	49%
Subtotal	\$ 36,205	\$ 36,205	\$ 14,533	\$ 18,428	\$ 18,428	\$ 17,777	49%
SUPPLIES & SERVICES							
801 GENERAL SUPPLIES	\$ 37,157	\$ 37,157	\$ 32,972	\$ 27,345	\$ 27,345	\$ 9,812	26%
810 LEGAL SERVICES	30,000	30,000	5,000	30,000	30,000	-	0%
812 OTHER SERVICES	30,000	30,000	11,998	30,000	29,999	1	0%
850 UTILITIES	100	100	60	100	100	-	0%
880 TRANSFERS OUT	5,402,219	5,685,822	5,685,822	5,709,409	5,709,410	(23,588)	0%
Subtotal	\$ 5,499,476	\$ 5,783,079	\$ 5,735,852	\$ 5,796,854	\$ 5,796,854	\$ (13,775)	0%
CAPITAL OUTLAY							
950 DEBT SERVICE	5,402,219	5,685,822	5,687,530	5,713,410	5,713,410	(27,588)	0%
Subtotal	\$ 5,402,219	\$ 5,685,822	\$ 5,687,530	\$ 5,713,410	\$ 5,713,410	\$ (27,588)	0%
Total Expenditures	\$ 10,937,900	\$ 11,505,106	\$ 11,437,915	\$ 11,528,692	\$ 11,528,692	\$ (23,586)	0%
Operating Balance (Rev. - Exp.)	\$ 90,744	\$ (192,859)	\$ 247,907	\$ 110,718	\$ 110,718	\$ 303,577	157%
Ending Fund Balance (Resources. - Exp.)	\$ 3,175,602	\$ 2,891,999	\$ 4,132,985	\$ 4,242,032	\$ 4,243,703	\$ 1,351,704	47%

MARICOPA COUNTY FY 2001-02 ANNUAL BUSINESS STRATEGIES

TOTAL BUDGET BY PROGRAM FY 2001-02 STADIUM DISTRICT GENERAL Agency 680

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
6800	ADMINISTRATION	\$ 18,428	\$ 5,796,854	\$ 4,000	\$ 5,819,282	\$ 5,930,000
6810	COMPADRE	-	-	-	-	-
6815	MESA	-	-	-	-	-
6820	PEORIA	-	-	-	-	-
6825	SCOTTSDALE	-	-	-	-	-
6830	PHOENIX	-	-	-	-	-
6835	MISC. CACTUS	-	-	-	-	-
6840	DEBT SERVICE	-	-	-	-	-
Totals:		\$ 18,428	\$ 5,796,854	\$ 4,000	\$ 5,819,282	\$ 5,930,000

EXPENDITURES AND REVENUES BY AGENCY/OBJECT STADIUM DISTRICT GENERAL Agency 680

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
Beginning Fund Balance	\$3,084,858	\$3,885,078	\$3,084,858	\$4,131,314	\$4,132,985	\$1,048,127	34%
REVENUE							
606 SALES TAXES	5,551,425	5,800,000	5,551,425	5,730,000	5,730,000	178,575	3%
645 INTEREST EARNINGS	-	39,650	-	200,000	200,000	200,000	
650 MISCELLANEOUS REVENUE	75,000	160,350	75,000	-	-	(75,000)	-100%
Sub Total	\$5,626,425	\$6,000,000	\$5,626,425	\$5,930,000	\$5,930,000	\$303,575	5%
Total Resources	\$8,711,283	\$9,885,078	\$8,711,283	\$10,061,314	\$10,062,985	\$1,351,702	16%
EXPENDITURES							
PERSONAL SERVICES							
701 REGULAR PAY	\$0	(\$424)	\$0	\$0	-	-	-
750 FRINGE BENEFITS	-	(44)	-	-	-	-	-
796 PERSONAL SERVICES ALLOC.-IN	36,205	15,000	36,205	18,428	18,428	17,777	49%
Subtotal	\$36,205	\$14,533	\$36,205	\$18,428	\$18,428	\$17,777	49%
SUPPLIES & SERVICES							
801 GENERAL SUPPLIES	\$37,157	\$32,972	\$37,157	\$27,345	\$27,345	\$9,812	26%
810 LEGAL SERVICES	30,000	5,000	30,000	30,000	30,000	-	0%
812 OTHER SERVICES	30,000	11,998	30,000	30,000	29,999	1	0%
850 UTILITIES	100	60	100	100	100	-	0%
880 TRANSFERS OUT	5,402,219	5,685,822	5,685,822	5,709,409	5,709,410	(23,588)	0%
Subtotal	\$5,499,476	\$5,735,852	\$5,783,079	\$5,796,854	\$5,796,854	(\$13,775)	0%
CAPITAL OUTLAY							
950 DEBT SERVICE	-	1,708	-	4,000	4,000	(4,000)	
Subtotal	\$0	\$1,708	\$0	\$4,000	\$4,000	(\$4,000)	
Total Expenditures	\$5,535,681	\$5,752,093	\$5,819,284	\$5,819,282	\$5,819,282	\$2	0%
Operating Balance (Rev. - Exp.)	\$90,744	\$247,907	(\$192,859)	\$110,718	\$110,718	\$303,577	157%
Ending Fund Balance (Resources - Exp.)	\$3,175,602	\$4,132,985	\$2,891,999	\$4,242,032	\$4,243,703	\$1,351,704	47%

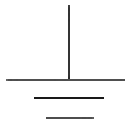
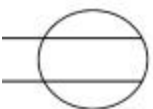


TOTAL BUDGET BY PROGRAM
FY 2001-02
STADIUM DIST DEBT SVS-1993A
Agency 682

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
6840	DEBT SERVICE	\$ -	\$ -	\$ 634,525	\$ 634,525	\$ 634,525
Totals:		\$ -	\$ -	\$ 634,525	\$ 634,525	\$ 634,525

EXPENDITURES AND REVENUES BY AGENCY/OBJECT
STADIUM DIST DEBT SVS-1993A
Agency 682

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
REVENUE							
680 TRANSFERS IN	633,025	633,025	633,025	634,525	634,525	1,500	0%
Sub Total	\$633,025	\$633,025	\$633,025	\$634,525	\$ 634,525	\$ 1,500	0%
Total Resources	\$633,025	\$633,025	\$633,025	\$634,525	\$ 634,525	\$ 1,500	0%
EXPENDITURES							
PERSONAL SERVICES							
SUPPLIES & SERVICES							
CAPITAL OUTLAY							
950 DEBT SERVICE	633,025	633,025	633,025	634,525	634,525	(1,500)	0%
Subtotal	\$633,025	\$633,025	\$633,025	\$634,525	\$ 634,525	\$ (1,500)	0%
Total Expenditures	\$633,025	\$633,025	\$633,025	\$634,525	\$ 634,525	\$ (1,500)	0%





MARICOPA COUNTY FY 2001-02 ANNUAL BUSINESS STRATEGIES

TOTAL BUDGET BY PROGRAM
FY 2001-02
STADIUM DIST DEBT SVS-1993B
Agency 683

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
6840	DEBT SERVICE	\$ -	\$ -	\$ 734,978	\$ 734,978	\$ 734,978
Totals:		\$ -	\$ -	\$ 734,978	\$ 734,978	\$ 734,978

EXPENDITURES AND REVENUES BY AGENCY/OBJECT
STADIUM DIST DEBT SVS-1993B
Agency 683

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
REVENUE							
680 TRANSFERS IN	739,648	739,648	739,648	734,978	734,978	(4,670)	-1%
Sub Total	\$739,648	\$739,648	\$739,648	\$734,978	\$ 734,978	\$ (4,670)	-1%
Total Resources	<u>\$739,648</u>	<u>\$739,648</u>	<u>\$739,648</u>	<u>\$734,978</u>	<u>\$ 734,978</u>	<u>\$ (4,670)</u>	<u>-1%</u>
EXPENDITURES							
PERSONAL SERVICES							
SUPPLIES & SERVICES							
CAPITAL OUTLAY							
950 DEBT SERVICE	739,648	739,648	739,648	734,978	734,978	4,670	1%
Subtotal	\$739,648	\$739,648	\$739,648	\$734,978	\$ 734,978	\$ 4,670	1%
Total Expenditures	<u>\$739,648</u>	<u>\$739,648</u>	<u>\$739,648</u>	<u>\$734,978</u>	<u>\$ 734,978</u>	<u>\$ 4,670</u>	<u>1%</u>



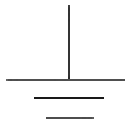
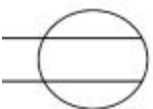


TOTAL BUDGET BY PROGRAM
FY 2001-02
STADIUM DIST DEBT SVS-PEORIA
Agency 684

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
6840	DEBT SERVICE	\$ -	\$ -	\$ 2,378,503	\$ 2,378,503	\$ 2,378,503
Totals:		\$ -	\$ -	\$ 2,378,503	\$ 2,378,503	\$ 2,378,503

EXPENDITURES AND REVENUES BY AGENCY/OBJECT
STADIUM DIST DEBT SVS-PEORIA
Agency 684

		FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES								
REVENUE								
680	TRANSFERS IN	2,623,028	2,381,055	2,381,055	2,378,503	2,378,503	(2,552)	0%
	Sub Total	\$2,623,028	\$2,381,055	\$2,381,055	\$2,378,503	\$ 2,378,503	\$ (2,552)	0%
	Total Resources	\$2,623,028	\$2,381,055	\$2,381,055	\$2,378,503	\$ 2,378,503	\$ (2,552)	0%
EXPENDITURES								
PERSONAL SERVICES								
SUPPLIES & SERVICES								
CAPITAL OUTLAY								
950	DEBT SERVICE	2,623,028	2,381,055	2,381,055	2,378,503	2,378,503	2,552	0%
	Subtotal	\$2,623,028	\$2,381,055	\$2,381,055	\$2,378,503	\$ 2,378,503	\$ 2,552	0%
	Total Expenditures	\$2,623,028	\$2,381,055	\$2,381,055	\$2,378,503	\$ 2,378,503	\$ 2,552	0%





MARICOPA COUNTY FY 2001-02 ANNUAL BUSINESS STRATEGIES

TOTAL BUDGET BY PROGRAM FY 2001-02 STADIUM DISTRICT DEBT SERVICE Agency 685

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
6840	DEBT SERVICE	\$ -	\$ -	\$ 597,678	\$ 597,678	\$ 597,678
Totals:		\$ -	\$ -	\$ 597,678	\$ 597,678	\$ 597,678

EXPENDITURES AND REVENUES BY AGENCY/OBJECT STADIUM DISTRICT DEBT SERVICE Agency 685

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
REVENUE							
680 TRANSFERS IN	603,428	603,428	603,428	597,678	597,678	(5,750)	-1%
Sub Total	\$603,428	\$603,428	\$603,428	\$597,678	\$ 597,678	\$ (5,750)	-1%
Total Resources	\$603,428	\$603,428	\$603,428	\$597,678	\$ 597,678	\$ (5,750)	-1%
EXPENDITURES							
PERSONAL SERVICES							
SUPPLIES & SERVICES							
CAPITAL OUTLAY							
950 DEBT SERVICE	603,428	603,428	603,428	597,678	597,678	5,750	1%
Subtotal	\$603,428	\$603,428	\$603,428	\$597,678	\$ 597,678	\$ 5,750	1%
Total Expenditures	\$603,428	\$603,428	\$603,428	\$597,678	\$ 597,678	\$ 5,750	1%



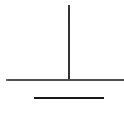
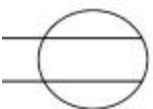


TOTAL BUDGET BY PROGRAM
FY 2001-02
STADIUM DISTRICT DEBT SERVICE - MESA
Agency 686

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
6815	MCSD DEBT SERVICE: MESA	\$ -	\$ -	\$ 681,863	\$ 681,863	\$ 681,863
Totals:		\$ -	\$ -	\$ 681,863	\$ 681,863	\$ 681,863

EXPENDITURES AND REVENUES BY AGENCY/OBJECT
STADIUM DISTRICT DEBT SERVICE - MESA
Agency 686

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
REVENUE							
680 TRANSFERS IN	401,545	664,333	664,333	681,863	681,863	17,530	3%
Sub Total	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ 17,530	3%
Total Resources	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ 17,530	3%
EXPENDITURES							
PERSONAL SERVICES							
SUPPLIES & SERVICES							
CAPITAL OUTLAY							
950 DEBT SERVICE	401,545	664,333	664,333	681,863	681,863	(17,530)	-3%
Subtotal	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ (17,530)	-3%
Total Expenditures	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ (17,530)	-3%





MARICOPA COUNTY FY 2001-02 ANNUAL BUSINESS STRATEGIES

DEPARTMENTAL BUDGET SCHEDULES

TOTAL BUDGET BY PROGRAM

FY 2001-02

STADIUM DISTRICT DEBT SERVICE - MARYVALE

Agency 688

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
6845	MCSD DEBT SERVICE: MARYVALE	\$ -	\$ -	\$ 681,863	\$ 681,863	\$ 681,863
Totals:		\$ -	\$ -	\$ 681,863	\$ 681,863	\$ 681,863

EXPENDITURES AND REVENUES BY AGENCY/OBJECT

STADIUM DISTRICT DEBT SERVICE - MARYVALE

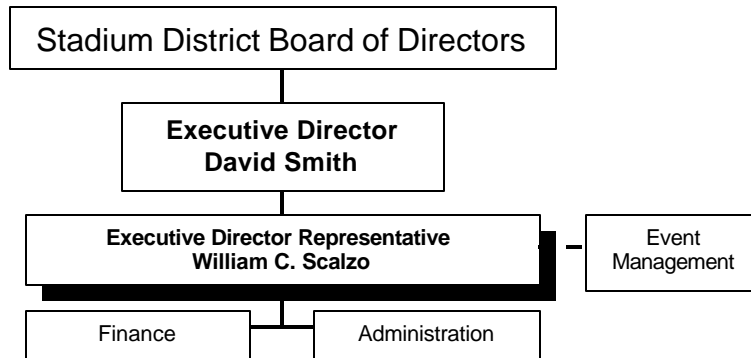
Agency 688

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
REVENUE							
680 TRANSFERS IN	401,545	664,333	664,333	681,863	681,863	17,530	3%
Sub Total	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ 17,530	3%
Total Resources	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ 17,530	3%
EXPENDITURES							
PERSONAL SERVICES							
SUPPLIES & SERVICES							
CAPITAL OUTLAY							
950 DEBT SERVICE	401,545	664,333	664,333	681,863	681,863	(17,530)	-3%
Subtotal	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ (17,530)	-3%
Total Expenditures	\$401,545	\$664,333	\$664,333	\$681,863	\$ 681,863	\$ (17,530)	-3%





STADIUM DISTRICT - MAJOR LEAGUE BASEBALL



MISSION

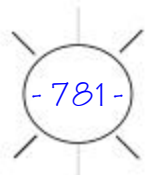
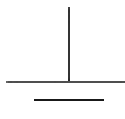
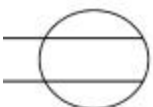
The mission of the Maricopa County Stadium District is to provide fiscal resources for Cactus League Facilities and asset management of BankOne Ballpark for the community and visitors to Maricopa County so they can attend Cactus League spring training, Major League Baseball games, and other entertainment events in state-of-the-art, well maintained facilities.

GOALS

- ↔ The District will increase financial reserves beginning in FY 2003 by \$2M per year for new Cactus League facilities and existing facility renovation.
- ↔ The District will increase revenue from the use of BankOne Ballpark for non-baseball activities by 10% per fiscal year.
- ↔ The District will reduce staff turnover to less than 25% per year and increase staff's operational and historical knowledge.
- ↔ The District will increase County Employee and Public participation by 5% in programs and events offered by the Stadium District.
- ↔ To ensure the future financial stability of the Stadium District and BankOne Ballpark, the District will increase entrepreneurial revenue by one new source per year.

ISSUES

- ↔ Increased usage of Bank One Ballpark will result in increased revenue to the District.
- ↔ Turnover rate of staff could result in lack of historical knowledge and lessen the effectiveness of operations.
- ↔ A lack of surcharge revenue will prevent new teams from joining the Cactus League and future renovations of existing facilities.
- ↔ Restructuring the District could result in lack of oversight of a County asset and lack of protection of the taxpayers' interest.
- ↔ If the Team ownership was changed, or severe financial constraints occurred, the District could have potential loss of revenue and may need to renegotiate key contracts.



**PERFORMANCE MEASURES**

Performance Measures	FY 99 Actual	FY 00 Actual	FY 01 Actual	FY 02 Projected
Close all of 21 construction and professional services contracts with full audit compliance.	6	2	3	10
Closeout Construction Trust Account which consists of 12 separate bank accounts.	N/A	N/A	9	3
Fund annually up to \$30,000 to the Phoenix Facilities Alliance effort to enhance and promote Bank One Ballpark and Downtown Phoenix Arizona.	N/A	N/A	\$20,368.76	\$40,000
Increase number of District Events scheduled at Bank One Ballpark.	7	9	8	10
Execute all District operational contract monitoring requirements with full audit compliance.	100%	100%	100%	100%
Receive contractual revenues in full compliance with the Agreements (i.e.: ticket sales, naming rights, etc) to fund operations, debt service costs and accumulate reserves.	100%	100%	100%	100%
Increase annually District Event revenue and other entrepreneurial revenues.	\$497,441.36	\$545,000	\$567,138.59	\$660,000

POSITION DISTRIBUTION

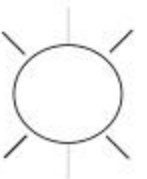
POSITION DISTRIBUTION 78 STADIUM DISTRICT MLB	
WORKING TITLE	FTE
ADMINISTRATIVE ASSISTANT III	1.0
MCSO ACCOUNTANT	1.0
SD ADMINISTRATIVE MANAGER	1.0
SD CHIEF FINANCIAL OFFICER	1.0
TOTAL	4.0

MANDATE CONSOLIDATED FINANCIAL DATA

Total Department Expenditures	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ 29,850,761	\$ -	\$ 29,850,761
FY 1997-98 Actuals	\$ 6,763,061	\$ -	\$ 6,763,061
FY 1998-99 Actuals	\$ 13,791,563	\$ -	\$ 13,791,563
FY 1999-00 Actuals	\$ 8,547,130	\$ 6,788,947	\$ 15,336,077
FY 2000-01 Estimate	\$ 8,617,468	\$ 7,667,372	\$ 16,284,840
FY 2001-02 Adopted Budget	\$ 8,889,457	\$ 7,712,410	\$ 16,601,867

Total Non-Mandated Expenditures	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ 29,850,761	\$ -	\$ 29,850,761
FY 1997-98 Actuals	\$ 6,763,061	\$ -	\$ 6,763,061
FY 1998-99 Actuals	\$ 13,791,563	\$ -	\$ 13,791,563
FY 1999-00 Actuals	\$ 8,547,130	\$ 6,788,947	\$ 15,336,077
FY 2000-01 Estimate	\$ 8,617,468	\$ 7,667,372	\$ 16,284,840
FY 2001-02 Adopted Budget	\$ 8,889,457	\$ 7,712,410	\$ 16,601,867

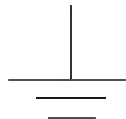
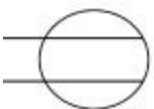
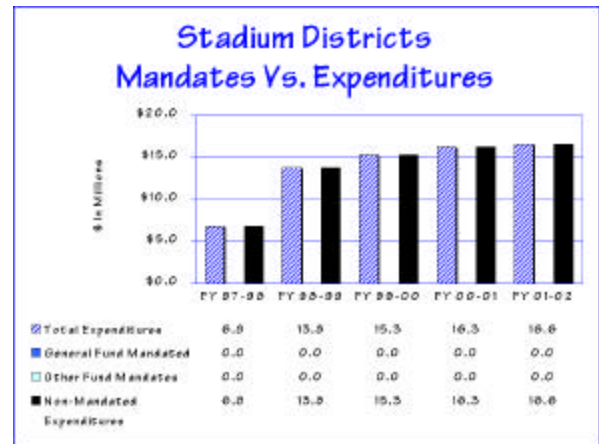
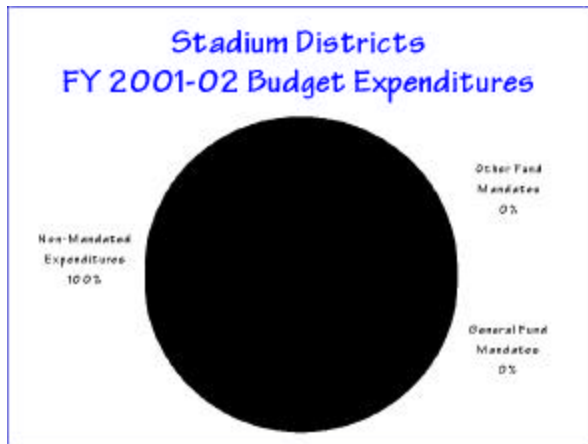
Stadium District	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ 29,850,761	\$ -	\$ 29,850,761
FY 1997-98 Actuals	\$ 6,763,061	\$ -	\$ 6,763,061
FY 1998-99 Actuals	\$ 5,420,306	\$ -	\$ 5,420,306
FY 1999-00 Actuals	\$ 5,535,496	\$ 5,493,194	\$ 11,028,690
FY 2000-01 Estimate	\$ 5,752,093	\$ 5,685,822	\$ 11,437,915
FY 2001-02 Adopted Budget	\$ 5,819,282	\$ 5,709,410	\$ 11,528,692





Stadium District Major League Baseball	Special Revenue	Capital Projects	Total
FY 1996-97 Actuals	\$ -	\$ -	\$ -
FY 1997-98 Actuals	\$ -	\$ -	\$ -
FY 1998-99 Actuals	\$ 8,371,257	\$ -	\$ 8,371,257
FY 1999-00 Actuals	\$ 3,011,634	\$ 1,295,753	\$ 4,307,387
FY 2000-01 Estimate	\$ 2,865,375	\$ 1,981,550	\$ 4,846,925
FY 2001-02 Adopted Budget	\$ 3,070,175	\$ 2,003,000	\$ 5,073,175

NOTE: Mandate financials do not include appropriated beginning fund balance, debt service, or eliminations.



MARICOPA COUNTY FY 2001-02 ANNUAL BUSINESS STRATEGIES

DEPARTMENTAL SUMMARY BY FUND TYPE & CATEGORY - ADOPTED

STADIUM DISTRICT MLB Department 78

FUND TYPE	Personal Services	Supplies & Services	Capital Outlay	Total Expenses	Total Revenue
SPECIAL REVENUE	222,400	1,303,484	1,544,291	3,070,175	3,731,091
CAPITAL PROJECTS	18,535	3,000	1,981,465	2,003,000	3,150,000
SUB-TOTAL	\$ 240,935	\$ 1,306,484	\$ 3,525,756	\$ 5,073,175	\$ 6,881,091
TOTAL FUNDS	\$ 240,935	\$ 1,306,484	\$ 3,525,756	\$ 5,073,175	\$ 6,881,091

EXPENDITURES AND REVENUES BY DEPARTMENT/OBJECT

STADIUM DISTRICT MLB Department 78

	FY 00-01 Final Adopted	FY 00-01 Revised	FY 00-01 Projected	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
Beginning Fund Balance	\$ 10,560,270	\$ 10,560,270	\$ 11,135,208	\$ 12,802,385	\$ 13,126,636	\$ 2,566,366	24%
REVENUE							
625 STATE SHARED SALES TAX	-	-	119,657	-	-	-	-
645 INTEREST EARNINGS	-	-	602,500	642,000	642,000	642,000	-
650 MISCELLANEOUS REVENUE	3,714,236	3,714,236	5,757,566	5,639,091	5,639,091	1,924,855	52%
680 TRANSFERS IN	600,000	600,000	600,000	600,000	600,000	-	0%
Sub Total	\$ 4,314,236	\$ 4,314,236	\$ 7,079,723	\$ 6,881,091	\$ 6,881,091	\$ 2,566,855	59%
Total Resources	\$ 14,874,506	\$ 14,874,506	\$ 18,214,931	\$ 19,683,476	\$ 20,007,727	\$ 5,133,221	35%
EXPENDITURES							
PERSONAL SERVICES							
701 REGULAR PAY	\$ 166,968	\$ 171,285	\$ 138,723	\$ 177,008	\$ 171,606	\$ (321)	0%
750 FRINGE BENEFITS	42,995	38,678	28,000	34,579	34,034	4,644	12%
795 PERSONAL SERVICES ALLOC.-OUT	(77,193)	(77,193)	(33,951)	(77,344)	(77,344)	151	0%
796 PERSONAL SERVICES ALLOC.-IN	78,851	78,851	78,851	94,104	112,639	(33,788)	-43%
Subtotal	\$ 211,621	\$ 211,621	\$ 211,623	\$ 228,347	\$ 240,935	\$ (29,314)	-14%
SUPPLIES & SERVICES							
801 GENERAL SUPPLIES	\$ (42,616)	\$ (42,616)	\$ (35,817)	\$ (23,957)	\$ (23,957)	\$ (18,659)	-44%
804 NON-CAPITAL EQUIPMENT	-	-	-	2,000	2,000	(2,000)	-
810 LEGAL SERVICES	60,000	60,000	20,000	40,000	40,000	20,000	33%
812 OTHER SERVICES	474,665	474,665	398,434	578,187	578,187	(103,522)	-22%
820 OPERATING LEASES & RENTS	3,500	3,500	3,500	3,500	3,500	-	0%
825 REPAIRS & MAINTENANCE	5,500	5,500	1,400	5,160	5,160	340	6%
839 INTERNAL SERVICE CHARGES	78,116	78,116	59,218	56,174	56,174	21,942	28%
842 TRAVEL & EDUCATION	9,400	9,400	1,375	9,400	9,400	-	0%
843 POSTAGE/FREIGHT/SHIPPING	150	150	151	610	610	(460)	-307%
850 UTILITIES	250	250	250	300	300	(50)	-20%
880 TRANSFERS OUT	638,705	638,705	638,705	635,110	635,110	3,595	1%
Subtotal	\$ 1,227,670	\$ 1,227,670	\$ 1,087,216	\$ 1,306,484	\$ 1,306,484	\$ (78,814)	-6%
CAPITAL OUTLAY							
915 BUILDINGS & IMPROVEMENTS	2,000,000	2,000,000	1,543,210	2,015,000	1,996,465	3,535	0%
950 DEBT SERVICE	1,569,036	1,569,036	2,004,876	1,529,291	1,529,291	39,745	3%
Subtotal	\$ 3,569,036	\$ 3,569,036	\$ 3,548,086	\$ 3,544,291	\$ 3,525,756	\$ 43,280	1%
Total Expenditures	\$ 5,008,327	\$ 5,008,327	\$ 4,846,925	\$ 5,079,122	\$ 5,073,175	\$ (64,848)	-1%
Operating Balance (Rev. - Exp.)	\$ (694,091)	\$ (694,091)	\$ 2,232,798	\$ 1,801,969	\$ 1,807,916	\$ 2,502,007	360%
Ending Fund Balance (Resources. - Exp.)	\$ 9,866,179	\$ 9,866,179	\$ 13,368,006	\$ 14,604,354	\$ 14,934,552	\$ 5,068,373	51%

TOTAL BUDGET BY PROGRAM
FY 2001-02
STADIUM DISTRICT - BANK ONE BALLPARK
Agency 780

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
7800	BOB OPERATIONS	\$ 219,367	\$ 1,303,484	\$ 1,544,291	\$ 3,067,142	\$ 3,731,091
7890	MAJOR LEAGUE BASEBALL	3,033	-	-	3,033	-
Totals:		\$ 222,400	\$ 1,303,484	\$ 1,544,291	\$ 3,070,175	\$ 3,731,091

EXPENDITURES AND REVENUES BY AGENCY/OBJECT
STADIUM DISTRICT - BANK ONE BALLPARK
Agency 780

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
Beginning Fund Balance	\$1,178,270	\$1,844,178	\$1,178,270	\$2,364,188	\$ 2,306,355	\$ 1,128,085	96%
REVENUE							
645 INTEREST EARNINGS	-	100,000	-	100,000	100,000	100,000	
650 MISCELLANEOUS REVENUE	335,942	3,227,552	335,942	3,631,091	3,631,091	3,295,149	981%
Sub Total	\$335,942	\$3,327,552	\$335,942	\$3,731,091	\$ 3,731,091	\$ 3,395,149	1011%
Total Resources	\$1,514,212	\$5,171,730	\$1,514,212	\$6,095,279	\$ 6,037,446	\$ 4,523,234	299%
EXPENDITURES							
PERSONAL SERVICES							
701 REGULAR PAY	\$166,968	\$138,723	\$171,285	\$177,008	\$ 171,606	\$ (321)	0%
750 FRINGE BENEFITS	42,995	28,000	38,678	34,579	34,034	4,644	12%
795 PERSONAL SERVICES ALLOC.-OUT	(77,193)	(33,951)	(77,193)	(77,344)	(77,344)	151	0%
796 PERSONAL SERVICES ALLOC.-IN	78,851	78,851	78,851	94,104	94,104	(15,253)	-19%
Subtotal	\$211,621	\$211,623	\$211,621	\$228,347	\$ 222,400	\$ (10,779)	-5%
SUPPLIES & SERVICES							
801 GENERAL SUPPLIES	(\$42,616)	(\$35,817)	(\$42,616)	(\$23,957)	\$ (23,957)	\$ (18,659)	-44%
804 NON-CAPITAL EQUIPMENT	-	-	-	2,000	2,000	(2,000)	
810 LEGAL SERVICES	60,000	20,000	60,000	40,000	40,000	20,000	33%
812 OTHER SERVICES	471,165	395,934	471,165	575,187	575,187	(104,022)	-22%
820 OPERATING LEASES & RENTS	3,500	3,500	3,500	3,500	3,500	-	0%
825 REPAIRS & MAINTENANCE	5,500	1,400	5,500	5,160	5,160	340	6%
839 INTERNAL SERVICE CHARGES	78,116	59,218	78,116	56,174	56,174	21,942	28%
842 TRAVEL & EDUCATION	9,400	1,375	9,400	9,400	9,400	-	0%
843 POSTAGE/FREIGHT/SHIPPING	150	151	150	610	610	(460)	-307%
850 UTILITIES	250	250	250	300	300	(50)	-20%
880 TRANSFERS OUT	638,705	638,705	638,705	635,110	635,110	3,595	1%
Subtotal	\$1,224,170	\$1,084,716	\$1,224,170	\$1,303,484	\$ 1,303,484	\$ (79,314)	-6%
CAPITAL OUTLAY							
915 BUILDINGS & IMPROVEMENTS	-	-	-	15,000	15,000	(15,000)	
950 DEBT SERVICE	1,569,036	1,569,036	1,569,036	1,529,291	1,529,291	39,745	3%
Subtotal	\$1,569,036	\$1,569,036	\$1,569,036	\$1,544,291	\$ 1,544,291	\$ 24,745	2%
Total Expenditures	\$3,004,827	\$2,865,375	\$3,004,827	\$3,076,122	\$ 3,070,175	\$ (65,348)	-2%
Operating Balance (Rev. - Exp.)	(\$2,668,885)	\$462,177	(\$2,668,885)	\$654,969	\$ 660,916	\$ 3,329,801	125%
Ending Fund Balance (Resources - Exp.)	(\$1,490,615)	\$2,306,355	(\$1,490,615)	\$3,019,157	\$ 2,967,271	\$ 4,457,886	299%

TOTAL BUDGET BY PROGRAM
FY 2001-02
STADIUM DISTRICT - B. O. B. LONG TERM RESER
Agency 788

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
7880	B.O.B. LONG TERM RESERVE	\$ -	\$ 3,000	\$ -	\$ 3,000	\$ 1,150,000
Totals:		\$ -	\$ 3,000	\$ -	\$ 3,000	\$ 1,150,000

EXPENDITURES AND REVENUES BY AGENCY/OBJECT
STADIUM DISTRICT - B. O. B. LONG TERM RESER
Agency 788

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
Beginning Fund Balance	\$9,382,000	\$9,291,030	\$9,382,000	\$10,438,197	\$ 10,820,281	\$ 1,438,281	15%
REVENUE							
625 STATE SHARED SALES TAX	-	119,657	-	-	-	-	
645 INTEREST EARNINGS	-	500,000	-	540,000	540,000	540,000	
650 MISCELLANEOUS REVENUE	1,376,294	530,014	1,376,294	10,000	10,000	(1,366,294)	-99%
680 TRANSFERS IN	600,000	600,000	600,000	600,000	600,000	-	0%
Sub Total	\$1,976,294	\$1,749,671	\$1,976,294	\$1,150,000	\$ 1,150,000	\$ (826,294)	-42%
Total Resources	\$11,358,294	\$11,040,701	\$11,358,294	\$11,588,197	\$ 11,970,281	\$ 611,987	5%
EXPENDITURES							
PERSONAL SERVICES							
SUPPLIES & SERVICES							
812 OTHER SERVICES	3,500	2,500	3,500	3,000	3,000	500	14%
Subtotal	\$3,500	\$2,500	\$3,500	\$3,000	\$ 3,000	\$ 500	14%
CAPITAL OUTLAY							
950 DEBT SERVICE	-	217,920	-	-	-	-	
Subtotal	\$0	\$217,920	\$0	\$0	\$ -	\$ -	
Total Expenditures	\$3,500	\$220,420	\$3,500	\$3,000	\$ 3,000	\$ 500	14%
Operating Balance (Rev. - Exp.)	\$1,972,794	\$1,529,251	\$1,972,794	\$1,147,000	\$ 1,147,000	\$ (825,794)	-42%
Ending Fund Balance (Resources - Exp.)	\$11,354,794	\$10,820,281	\$11,354,794	\$11,585,197	\$ 11,967,281	\$ 612,487	5%



TOTAL BUDGET BY PROGRAM
FY 2001-02
STADIUM DISTRICT MLB CAPITAL PROJECTS
Agency 789

Org	Title	Personal Services	Supplies & Services	Capital Outlay	Total Expenditures	Revenue
7890	MAJOR LEAGUE BALLPARK	\$ 18,535	\$ -	\$ 1,981,465	\$ 2,000,000	\$ 2,000,000
Totals:		\$ 18,535	\$ -	\$ 1,981,465	\$ 2,000,000	\$ 2,000,000

EXPENDITURES AND REVENUES BY AGENCY/OBJECT
STADIUM DISTRICT MLB CAPITAL PROJECTS
Agency 789

	FY 00-01 Final Adopted	FY 00-01 Projected	FY 00-01 Revised	FY 01-02 Requested	FY 01-02 Adopted	Variance	%
RESOURCES							
REVENUE							
645 INTEREST EARNINGS	-	2,500	-	2,000	2,000	2,000	
650 MISCELLANEOUS REVENUE	2,002,000	2,000,000	2,002,000	1,998,000	1,998,000	(4,000)	0%
Sub Total	\$2,002,000	\$2,002,500	\$2,002,000	\$2,000,000	\$ 2,000,000	\$ (2,000)	0%
Total Resources	\$2,002,000	\$2,002,500	\$2,002,000	\$2,000,000	\$ 2,000,000	\$ (2,000)	0%
EXPENDITURES							
PERSONAL SERVICES							
796 PERSONAL SERVICES ALLOC.-IN	-	-	-	-	18,535	(18,535)	
Subtotal	\$0	\$0	\$0	\$0	\$ 18,535	\$ (18,535)	
SUPPLIES & SERVICES							
CAPITAL OUTLAY							
915 BUILDINGS & IMPROVEMENTS	2,000,000	1,543,210	2,000,000	2,000,000	1,981,465	18,535	1%
950 DEBT SERVICE	-	217,920	-	-	-	-	
Subtotal	\$2,000,000	\$1,761,130	\$2,000,000	\$2,000,000	\$ 1,981,465	\$ 18,535	1%
Total Expenditures	\$2,000,000	\$1,761,130	\$2,000,000	\$2,000,000	\$ 2,000,000	\$ -	0%
Operating Balance (Rev. - Exp.)	\$2,000	\$241,370	\$2,000	\$0	\$ -	\$ (2,000)	-100%

